



**P R E C I D I A**  
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Press Contact:  
Precidia Technologies Inc.  
Tracy King [tking@precidia.com](mailto:tking@precidia.com)  
Manager, Marketing Communications  
613-592-7557 x.208

**Precidia adds InfoMEDIA to Roster of Resellers**

Colombia based VAR now representing Precidia's Remote Access product line.

**Ottawa, Canada, December 16, 2003** – Precidia Technologies, a global leader in IP enabling products for a wide range of industries, announced today the addition of InfoMEDIA to its roster of value-added resellers representing Precidia's Remote Access product line throughout the world.

The relationship teams Precidia's unique, feature rich Remote Access product line with InfoMEDIA's entrenched leadership position as a Colombian reseller to the Energy, Financial and Telecommunications industries. In addition to providing consulting services, InfoMEDIA provides products for telecommunications solutions from a wide variety of vendors, from network connectivity solutions, to network security and convergence products.

"Precidia's product line is a good fit in our line card, which includes a wide range of connectivity products for our energy, telecommunications and financial customers", said Jose Gerardo Acuña, GM for InfoMEDIA. "We expect substantial demand for Precidia's products, as users in a wide variety of market verticals strive to connect their legacy equipment to LANs, WANs or other IP-based networks."

Precidia president Deepak Wanner is pleased to be able to offer the company's Remote Access products to South American users through a well-respected VAR like InfoMEDIA: "Working with InfoMEDIA has allowed us to establish a valuable channel into this region with a trusted name in telecommunications", said Mr. Wanner.

InfoMEDIA will represent Precidia's full line of Remote Access products, including the new iPocket232 and Ether232Plus, IP232 and Cell232Plus. InfoMEDIA is already reselling the Cell232Plus wireless IP product to collect data from remote energy measurement equipment and transmit it via a wireless network to a central location. This is just one of many applications InfoMEDIA expects to offer its customers with the Precidia line.

**About InfoMEDIA**

InfoMEDIA is a leading integration solutions provider to the telecommunications industry. InfoMEDIA has developed a leadership position in the market by supporting and encouraging innovation in network connectivity, network security and convergence products. InfoMEDIA can add value by recommending solutions and products, or by developing software applications. For more information, visit InfoMEDIA on the web at <http://www.infomediainfo.com>

**About Precidia Technologies**

Precidia Technologies Inc. is a global leader in the design and manufacture of IP access devices for a wide range of industries, including retail payments and building automation. With customers in over 60 countries, Precidia's unique product line of wired and wireless access devices seamlessly migrate stand-alone serial equipment onto more sophisticated IP networks. For more information, visit Precidia on the Web at <http://www.precidia.com>