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**PRESS RELEASE  
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**Precidia adds Broadview Networks to Roster of Resellers**

Leading Canadian VAR now representing Precidia's Remote Access product line.

**Ottawa, Canada, February 3, 2004** – Precidia Technologies, a global leader in IP enabling products for a wide range of industries, announced today the addition of Broadview Networks to its roster of value-added resellers representing Precidia's Remote Access product line throughout the world. The Remote Access line consists of products which easily and cost-effectively connect existing serial equipment to IP networks.

The relationship teams Precidia's unique, feature rich Remote Access product line with Broadview Network's reputation as a premium network support provider to leading Canadian companies. "As one of Canada's leading providers of connectivity and network support services, we have ample opportunity to integrate Precidia's unique products in our fully integrated connectivity solutions", said David Reimer, Manager of Business Development for Broadview Networks. "Our customers have come to trust the products and services we supply them, and Precidia's IP connectivity products provide a key 'missing link' to many of the collaborative solutions we offer. We expect substantial demand for Precidia's products, as users in a wide variety of market verticals strive to connect their legacy equipment to LANs, WANs or other IP-based networks."

Precidia vice president of Marketing Pat Wudwud says Broadview Networks will provide an important channel into Canadian companies who require the integration of serial devices as part of a complete network solution. "Broadview Networks is an ideal reseller for our Remote Access line of products, connecting serial equipment in almost any application to the newer, more cost-effective IP networks so many corporations work with today", said Ms. Wudwud.

Broadview Networks will represent Precidia's full line of Remote Access products, including the new iPocket232 and Ether232Plus, IP232 and Cell232Plus.

**About Broadview Networks**

Broadview Networks has established itself as a premium network support provider, differentiated by employing Senior Systems Engineers who are made available to our loyal client base in a timely fashion. The results are outstanding service and effective support since knowledgeable staff can be reached at the client's convenience. Broadview Networks believes in leveraging relationships and does so by establishing partnerships and retaining contract and support personal across Canada in order to best support national clients. For more information, visit Broadview Networks on the web at <http://www.broadviewnetworks.ca>.

**About Precidia Technologies**

Precidia Technologies Inc. is a global leader in the design and manufacture of IP access devices for a wide range of industries, including retail payments and building automation. With customers in over 65 countries, Precidia's unique product line of wired and wireless access devices seamlessly migrate stand-alone serial equipment onto more sophisticated IP networks. For more information, visit Precidia on the Web at <http://www.precidia.com>