



**P R E C I D I A**  
**T E C H N O L O G I E S**

## **PRESS RELEASE FOR IMMEDIATE RELEASE**

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### **VAE CONTROLS Joins Precidia's Roster of Resellers**

Bulgaria-based Energy systems VAR now representing Precidia's Remote Access product line.

**Ottawa, Canada, February 12, 2004** – Precidia Technologies, a global leader in IP enabling products for a wide range of industries, announced today the addition of VAE CONTROLS to its roster of value-added resellers representing Precidia's Remote Access product line throughout the world. The Remote Access line consists of products, including the new iPocket232, which easily and cost-effectively connect existing serial equipment to IP networks.

The relationship teams Precidia's unique, feature rich Remote Access product line with VAE CONTROLS' entrenched leadership position as a reseller to the Energy Systems, Pipeline and Control industries. VAE CONTROLS SOFIA Ltd – Bulgaria, VAE CONTROLS s.r.o. - Czech Republic, together with the firms VAE CONTROLS sp. z. o. o. - Poland, VAE CONTROLS Prievidza s.r.o. - Slovenia, Elok (UK) Limited, constitute VAE CONTROLS GROUP. "Precidia's product line is a good fit in our line card, which includes technology and control systems for pipelines and energy systems", said Antey Konstantinov, General manager for VAE CONTROLS SOFIA. "We expect substantial demand for Precidia's products, as users in the European energy industry move towards full connectivity to achieve security and system efficiency by connecting their legacy equipment to LANs, WANs or other IP-based networks."

Precidia vice president of Marketing, Pat Wudwud, is pleased to be able to offer the company's Remote Access products to European users through a well-respected VAR like VAE CONTROLS: "Working with VAE CONTROLS has allowed us to establish a valuable channel into European energy industry users that require a simple, cost effective solution to connect controllers, sensors and other serial based energy equipment to IP networks", said Ms. Wudwud.

VAE CONTROLS will represent Precidia's full line of Remote Access products, including the new iPocket232 and Ether232Plus, IP232 and Cell232Plus.

#### **About VAE CONTROLS Ltd**

VAE CONTROLS develops projects for the delivery of complex electrical installations, control systems for measuring, regulating and automation in waterworks and the petro-chemical industry, local control for water-treatment plants, waste water purifiers, storage of petroleum and chemical substances, energy operations, producing equipment for spaces with danger of explosion, local energy suppliers and special electronic equipment tailored made for the customer's requirements. For more information, visit VAE CONTROLS on the web at <http://www.vaecontrols.com>.

#### **About Precidia Technologies**

Precidia Technologies Inc. is a global leader in the design and manufacture of IP access devices for a wide range of industries, including retail payments and building automation. With customers in over 65 countries, Precidia's unique product line of wired and wireless access devices seamlessly migrate stand-alone serial equipment onto more sophisticated IP networks. For more information, visit Precidia on the Web at <http://www.precidia.com>